

CRISTIAN CONEJERO ROOS

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EDUCATION

UNIVERSIDAD DE ALCALÁ, Madrid, Spain 2007-2008
Postgraduate degree on Spanish law for foreign lawyers

COLUMBIA UNIVERSITY SCHOOL OF LAW, New York, USA 2002-2003
L.L.M. graduate

- Focus in international dispute resolution and ADR (i.e., international commercial arbitration, transnational litigation, negotiation and mediation, international and comparative antitrust. More information available at http://www.law.columbia.edu/center_program/adr)
- Honors
 - Parker School Recognition in International and Comparative Law
 - Harlan Fiske Stone Scholar
 - Academic Director, Columbia Latin American Business Association (CLABLA)
 - President of the Republic of Chile Scholarship for academic excellence granted for foreign graduate studies (*Beca Presidente de la República de Chile por excelencia académica para estudios en el extranjero*)

PONTIFICIA UNIVERSIDAD CATÓLICA DE CHILE, Santiago, Chile 1994-1998
L.L.B. (Licenciado en Derecho)

- Focus in international dispute resolution and ADR (i.e., international commercial arbitration, transnational litigation, negotiation and mediation, international and comparative antitrust).
- Honors
 - *Magna cum laude*
 - Best Students Honor ("*Becado de Honor*"). Class rank: 6/187

PROFESSIONAL EXPERIENCE

PHILIPPI, PRIETOCARRIZOA URÍA, Santiago, Chile 2013-
Partner, Dispute Resolution and Head of Arbitration

- Intervenes in domestic and international litigation, specially on behalf of foreign companies.
- Regularly involved as an arbitrator in arbitral proceedings conducted under various arbitration rules.
- Represents clients in international arbitration and pre-arbitral matters, with a special focus on Iberia and Latin America.
- Experience/familiarity with rules of numerous institutions (ICC, ICDR, DIS, Swiss Rules) as well as UNCITRAL Rules.
- Intervenes in all stages of arbitral proceedings: fact-gathering, witness interviews, draft written pleadings, draft witness statements, prepare and perform direct and cross-examination.
- Extensive experience of all aspects of arbitral process: selection of arbitrators; challenge of arbitrators; terms of reference; interim measures; pre-arbitral referee provision (ICC Rules); multi-contract or multi-party arbitration (joinder, consolidation); pathological clauses; disputes over place of arbitration, language of arbitration and law applicable to the merits; enforcement of awards and setting aside.

- Matters have included corporate disputes (LOIs, MOUs, joint ventures, shareholders agreements including right of first refusal, tag-along and drag-along rights); sports and entertainment (professional sponsorship, image rights, penalty clauses); energy (power plant construction); investment arbitration; sale and purchase of shares (pre-emption rights); construction disputes (delay claims, variation orders, penalties, and *force majeure*); intellectual property (licensing and regional sub-licensing of worldwide trademark and brand); and, agency and distribution and international sales of goods.
- Applicable law has included Bolivian, Brazilian, Chilean, Cuban, Dominican, Dutch, English, French, Mexican, Spanish, Swiss, U.S. (principally New York), and Venezuelan.
- Collaborates with Corporate Law practice groups: draft/interpret contracts and arbitration agreements, provide pre-arbitral and pre-litigation advice.
- Involved in other ADR mechanisms such as Dispute Boards, expertise and mediation.

CUATRECASAS, GONCALVES PEREIRA, Paris/Madrid/ São Paulo-Santiago
Partner, International Dispute Resolution Group

2007- 2013

- Partner in charge of international commercial and investment arbitration, with focus in Latin American matters.
- Intervened in matters governed by Bolivian, Brazilian, Chilean, Cuban, Dominican, Dutch, English, French, Mexican, Spanish, Swiss, U.S. (New York), and Venezuelan laws.

ICC INTERNATIONAL COURT OF ARBITRATION, Paris, France
Counsel, Secretariat of the ICC International Court of Arbitration and Secretary of the ICC Latin American Arbitration Group

2004-2007

- Leading Counsel for cases involving parties from Latin America and Iberia.
- Supervised hundreds of commercial arbitration cases and investment arbitration cases conducted under the ICC Rules, involving sovereign as well as private parties from Latin America and the Iberian Region. Scrutinized all arbitral awards submitted in the context of these cases (more than 100).
- Represented the ICC in several meetings with Latin American and Iberian private and public entities and participated in seminars, conferences and courses in the field of international arbitration and ADR.

SHEARMAN & STERLING LLP, New York, USA
Associate, Latin American Group

2003-2004

- Involved in a political risk insurance arbitration related to alleged expropriatory acts in Argentina.
- Participated in the “*September 11 Relief Pro Bono Project*”, assisting the surviving families of Latin American victims in preparing their requests before the Federal September 11 Victim Compensation Fund.
- Involved in restructuring and refinancing transactions involving Latin American states such as *inter alia* debt and equity securities offerings for Latin American issuers, on behalf of both underwriters (Citibank, in the offering of public bonds by the Republic of Uruguay) and issuers (AES Corporation and AES Gener S.A., in connection with the \$700 million recapitalization plan for AES Gener S.A.).

ICC INTERNATIONAL COURT OF ARBITRATION, Paris, France
Intern, Secretariat of the ICC International Court of Arbitration.

2003
(May-June)

- Drafted legal reports for the ICC’ Court’s sessions in cases administered under the ICC Rules in a number of issues including decisions on the *prima facie* existence of an ICC arbitration agreement and on the scrutiny and approval of arbitral awards.

CLARO Y CÍA., Santiago, Chile 1999-2002
Associate. Dispute Resolution Group.

- Advised and represented domestic and foreign clients in litigation and arbitration, including *inter alia* drafting of dispute resolution clauses, filing of civil and commercial lawsuits before the Chilean Courts and commencement of domestic and international arbitral proceedings.

ALCAÍNO, RODRÍGUEZ & SAHLI, Santiago, Chile 1996-1999
Lawclerk and Associate (as from 1998). Dispute Resolution Group.

ACADEMIC EXPERIENCE

PONTIFICIA UNIVERSIDAD CATÓLICA DE CHILE, Santiago, Chile 2011 -
Associate Professor of the Private Law Department. Focused on Civil Law and International Private Law (both international civil and procedural law). Lectured on Contractual and Torts Liability. Professor on the Diploma of Litigation and New Proceedings, 2014.

ESSEC BUSINESS SCHOOL, Paris, France 2008-2011
Professor on International Commercial and Investment Arbitration, Master in International Business Law and Management (*Mastère Spécialisé Droit des Affaires Internationales et Management*).

CHILEAN JUDICIARY ACADEMY, Santiago, Chile 2002
Professor of Torts Law to judges of first instance and members of the Court of Appeals.

Mr. Conejero has also lectured in several universities on topics concerning international arbitration and transnational litigation and has assisted the Chilean Institute of Procedural Law on aspects of new Civil Law Reform concerning international procedural rules.

DISTINCTIONS

- Selected among the 45 most recognized arbitration practitioners around the world under the age of 45 (45 under 45 by GLOBAL ARBITRATION REVIEW, Volume 6, Issue 4, August 2011).
- Selected among the 40 most prominent lawyers in the Iberian region under the age of 40 (*40 under 40 Ranking* by IBERIAN LAWYER), which described Cristian as someone “*working closely with Iberian law firms and companies in the active promotion of arbitration*” and a “*regular speaker and writer on arbitration matters*”. (Iberian Lawyer, September/October 2007).
- Selected as one of four profile Latin American lawyers under the age 40 working in international firms, by LATIN LAWYER Magazine in the article “*Global positioning*” (Latin Lawyer, Vol. 7/ Issue 6, 2008).
- Recognized by 250 LATIN LAWYER, which states: “*Philippi scored highly when Cristian Conejero Roos chose to join the firm from Spain’s Cuatrecasas Gonçalves Pereira. The firm’s new head of arbitration, a Chilean national, is a prominent member of the arbitration community and has worked as counsel at the ICC International Court of Arbitration. He is acting in two ICC cases worth more than US\$500 million involving European and Chilean parties in the construction sector and has sat as an arbitrator under ICC, ICDR and UNCITRAL Rules*” (2013 Edition); “*An edge Cuatrecasas has on its Madrid rivals is its burgeoning arbitration*

practice in the region. Cristian Conejero, a Chilean lawyer previously with the ICC International Court of Arbitration in Paris, is the most prominent name here” (2012 and 2011 Editions); “Other key names include recent hire Cristian Conejero, a Chilean lawyer previously with the ICC International Court of Arbitration in Paris, whose arrival has significantly boosted the firm's arbitration capabilities” (2010 Edition), and; “The arbitration practice was notably strengthened by the arrival of Cristian Conejero, a Chilean lawyer until recently with the ICC International Court of Arbitration” (2009 Edition);

- Recognized in International Arbitration by CHAMBERS AND PARTNERS LATIN AMERICA, and CHAMBERS AND PARTNERS GLOBAL: “Cristián Conejero Roos heads the firm's international arbitration group and attracts strong praise from clients, who comment that “he understands the commercial and legal needs of the client and appreciates their time pressures.”) (Chambers Global, 2014 Edition); “Chile-based Cristián Conejero Roos of Philippi, Yrarrázaval, Pulido & Brunner is tipped by market sources as a practitioner to watch. He is reported to be “truly international” and “one of the more prominent practitioners in the region.” (Chambers Latin America, 2014 Edition); “Sources commend Cristián Conejero Roos of Philippi, Yrarrázaval, Pulido & Brunner for his ability to “grasp the details of the case very quickly and deliver impressive oral statements.”) (Chambers Latin America, 2013 Edition), and “Since publication Cristián Conejero Roos has joined Philippi, Yrarrázaval, Pulido & Brunner in his native Chile. He enjoys a growing reputation in the sector and is a client favourite”. (Chambers Global, 2013 Edition); “One of the driving forces of this practice and a client favourite: “He is very structured, analytical and pragmatic, and is always standing by our side when needed. We feel at ease working with him.” (Chambers Latin America, 2012 Edition), and, “Cristian is an active international arbitrator who spends a lot of his time in Sao Paulo and is praised by clients for his understanding of the Brazilian market: ‘We really appreciate his language skills and expertise in both civil and common law cases. He also often advises on international disputes involving Spanish clients (Chambers Global, 2012 Edition); ““a former counsel for Latin America and the Iberian Peninsula at the ICC, Cristian Conejero Roos has a wealth of experience and is considered ‘an active practitioner and key strength of the firm’” (Chambers Latin America, 2011 Edition), and “Arbitrator Cristian Conejero Roos splits his time between Madrid and Paris. He is qualified in Chile and clients highlight his wealth of experience in the international arena as a key strength. In addition, he is “extremely organised and detail-oriented,” according to interviewees” (Chambers Global, 2011 Edition); “Paris-based Cristian Conejero Roos has ‘a true passion for international arbitration’ and is central to all the firm's cases” (Chambers Latin America, 2010 Edition); “Sources are predicting great things of Cristian Conejero Roos, whose ICC background has proved hugely advantageous to his career. He is respected for his superb attention to detail and his ability to approach high-pressure situations with a calm and measured approach” (Chambers Latin America, 2009 Edition); and, “an extremely promising lawyer [...], who recently joined Cuatrecasas from the ICC and is credited with making a great contribution to the development of ICC arbitration in Latin America during his time with the Court secretariat. Sources await his impact on what is undoubtedly one of Spain’s leading dispute resolution firms” (Chambers Latin America, 2008 Edition).
- Recognized by LEGAL 500, which notes: “Cuatrecasas, Gonçalves Pereira’s ‘highly qualified and committed’ disputes practice is particularly strong in arbitration, with the ‘exceptional’ Cristian Conejero ‘one of the most renowned specialists in Spain’”.
- Selected as an expert in international arbitration by WHO’S WHO LEGAL (2010/2011/2012) which describes him as “a great talent”.
- Selected by LEADERS LEAGUE (DECIDEURS MAGAZINE as a reputed expert in international arbitration in Paris, France (2009/2010)

MEDIA APPEARANCES

- Top of the Heap, Columbia Law School Magazine (Fall 2012)
<http://www.law.columbia.edu/magazine/621142/top-of-the-heap>

- Cristian Conejero seleccionado como experto en arbitraje internacional, El Economista (September 2011)
<http://www.economista.es/ecoley-nombramientos/noticias/3336337/08/11/Cristian-Conejero-seleccionado-como-experto-en-arbitraje-internacional.html>
- El arbitraje internacional como materia de estudio en Facultades de Derecho, (September 2011)
http://www.diariomayor.cl/v2/index.php?option=com_content&view=article&id=1497&sede=santiago
- Sabater y Conejero premiados en los 45 under 45 de arbitraje (August 2011)
<http://www.expansion.com/accesible/2011/08/26/juridico/1314369894.html>
- Cristian Conejero de Cuatrecasas uno de los mejores Abogados en arbitraje internacional (August 2011)
http://www.lawyerpress.com/news/2011_08/29_08_2011_001.html
- Árbitros made in Chile, Capital (March 2010)
<http://www.capital.cl/capital-legal/arbitros-made-in-chile-2.html>
- Going Global, Columbia Law School Magazine (Winter 2009)
<http://www.law.columbia.edu/magazine/18143/cristian-conejero-roos-03?layout=magazine.print>
- Una Delantera Mundial, Capital (April 2009)
<http://www.capital.cl/capital-legal/una-delantera-mundial-2.html>
- South American Getaway, The Lawyer (September 2008)
<http://www.thelawyer.com/south-american-getaway/134337.article>
- Global Positioning, Latin Lawyer (June 2008)
Copy available at :
<http://www.kirkland.com/siteFiles/News/EA11BCCF256E7F3DD7A35EFF6A4D8E44.pdf>
- Several appearances on a frequent basis in Global Arbitration Review, Latin Lawyer and Iberian Lawyer.

PROFESSIONAL AFFILIATIONS

- Admitted to the Chilean Bar
- Member of the International Arbitration Institute (IAI-Paris)
- Member of the Chartered Institute of Arbitrators, UK
- Member of the International Law Association (ILA)
- Member of the Commission on International Arbitration of the International Law Association (ILA)
- Member of the Institute of International Arbitration (IAI-Paris)
- Member of the ICC Commission on Arbitration
- Member of International Council of Commercial Arbitration (ICCA).
- Member and former Secretary of the ICC Latin American Arbitration Group
- Member of the Board of Reporters of the Institute for Transnational Arbitration (ITA), Dallas
- Member of the Board of Reporters of Global Arbitration Review (GAR)

- Member of the Executive Council of ALARB (*Asociación Latinoamericana de Arbitraje*)
- Member of the *Club Español de Arbitraje* (Spanish Arbitration Club) and its under 40 group
- Member of the *Comité Brasileiro de Arbitragem* (Brazilian Arbitration Committee)
- Member of the International Council of the *Comité Venezolano de Arbitraje* (Venezuelan Arbitration Committee)
- Founding member of the Advisory Board of the *Comité Argentino para el Arbitraje Nacional y Transnacional* (CARAT) (Argentine Committee for National and Transnational Arbitration)
- Member of the Young International Arbitration Group (YIAC), London Court of International Arbitration
- Member of the ICDR-Y&I (ICDR Young & International Arbitration Group)
- Member of the List of Arbitrators of ICDR, *Corte de Arbitraje de Madrid* (Spain), *CCBC* (Brazil), *FIESP* (Brazil), *Centro de Arbitraje de la Cámara de Comercio de Lima* (Perú), and *CAM-Santiago* (Chile).

LANGUAGES

- Spanish: native.
- English: fluent, all skills (reading, comprehension, speaking, drafting).
- French: reading and comprehension very good, speaking and drafting intermediate.
- Portuguese: reading and comprehension very good, speaking and drafting good.

PUBLICATIONS, CONFERENCES AND LECTURES

PUBLICATIONS

- Mr. Conejero is one of the coauthors of the book INTERNATIONAL COMMERCIAL ARBITRATION IN LATIN AMERICA: LAWS AND CASE LAW, (in Spanish, “EL ARBITRAJE COMERCIAL INTERNACIONAL EN IBEROAMÉRICA: MARCO LEGAL Y JURISPRUDENCIAL”, WOLTERS-KLUWER, 2012 and 2009 Editions). In addition, Mr. Conejero has published the following articles:
 - *The Extension of the Arbitral Agreement to Non-Signatories: Reflections around the Dallah case*, (in Spanish, *La Extensión del Acuerdo Arbitral a Partes No Signatarias: Reflexiones en Torno al Caso Dallah*), REVISTA JURÍDICA THOMSON REUTERS, 2013.
 - *The Extension of the Arbitral Agreement to Non-Signatories under the Peruvian Arbitration Act: Some Lessons from Comparative Law*, (in Spanish, *La Extensión del Acuerdo Arbitral a Partes No Signatarias bajo la nueva ley Peruana de Arbitraje: Algunas lecciones del Derecho Comparado*) LIMA ARBITRATION N°4, 2012.
 - *Arbitration in Spain*, INTERNATIONAL ARBITRATION 2011, INTERNATIONAL COMPARATIVE LEGAL STUDIES ICLG.
 - *International Arbitration and National Constitutions in Latin America: A Dangerous Liason*, THE ARBITRATION REVIEW OF THE AMERICAS 2010, Law & Business Research, 2009.
 - *Multiparty Disputes and Rule-Making: Same issues, Contrasting Approaches*, INTERNATIONAL COUNCIL FOR COMMERCIAL ARBITRATION (ICCA), ICCA CONGRESS SERIES DUBLIN 2008, (forthcoming).

- *The New York Convention in Latin America: Lessons from Recent Court Decisions*, THE ARBITRATION REVIEW OF THE AMERICAS 2009, Law & Business Research, 2008.
- *El Arbitraje Internacional: Dinamismo, Convergencia y Conflicto*, REVISTA PERUANA DE ARBITRAJE, No. 7, 2008, p. 375-380.
- *El Silogismo del Arbitraje Internacional: ¿Una formula simplista?*, Revista Legal COLUMNAS, Mayo-Junio 2009, 2009, p. 4.
- *¿Cláusulas amplias or detalladas?: Lecciones y Reflexiones bajo la Convención de Nueva York* (“*Broad or Blue-print Arbitration Clauses: Lessons and Reflections under the New York Convention*”), in LA CONVENCIÓN DE NUEVA YORK, Editorial Legis, 2008.
- *Arbitration in Brazil: Law and Practice from the ICC perspective*, ICC BULLETIN, INTERNATIONAL COURT OF ARBITRATION, Vol. 17, No.2, ICC PUBLISHING, 2007. (co-authored with Renato Grion)
- *El Arbitraje como una Alternativa Real a la Justicia* (“*Arbitration as a True Alternative to the Court*”), APORTACIONES SOBRE LA JUSTICIA Y EMPRESA, Observatorio Justicia y Empresa, Thomson Aranzadi, 2007.
- *La Constitución y el arbitraje internacional en América Latina: ¿Hacia un nuevo lenguaje?* (“*Constitution and International Arbitration in Latin America: Towards a new language?*”), REVISTA DE DERECHO PRIVADO, No. 7, 2006.
- *Arbitration in Brazil: The ICC experience*, in ARBITRATION IN BRAZIL: PROCEDURE AND PRACTICE, Juris Publishing, 2006. (co-authored with Renato Grion)
- *Brazil as a place of arbitration*, in Report of the International Arbitration Seminar held in Rio de Janeiro on June 2005, ANNUAL REPORT OF THE BRAZILIAN CONFEDERATION OF COMMERCE, 2006.
- *La Contribución de la Cámara de Comercio Internacional en materia de comercio electrónico y arbitraje* (“*The Contribution of the International Chamber of Commerce in the field of Electronic Commerce and Arbitration*”), REVISTA DECITA, Vol. No. 5-6, 2006.
- *La influencia de La Ley Modelo de la CNUDMI sobre arbitraje comercial internacional en América Latina* (“*The influence of the Uncitral Model Law on international commercial arbitration in Latin America: An update*”), REVISTA INTERNACIONAL DE ARBITRAJE, No. 4, Editorial Legis, 2005.
- *Los costos en el arbitraje internacional*, (“*Costs in International Arbitration*”), EL CONTRATO DE ARBITRAJE, Editorial Legis, 2005.
- *The New Chilean Arbitration Law and the UNCITRAL Model Law*, JOURNAL OF INTERNATIONAL ARBITRATION, Vol.22, No.2, Kluwer Law, 2005.
- *The impact of the Uncitral Model Law on international commercial arbitration in Latin America: A comparative review* (“*La influencia de La Ley Modelo de la CNUDMI sobre arbitraje comercial internacional en América Latina: Un análisis comparativo*”), REVISTA DE LA CORTE ESPAÑOLA DE ARBITRAJE, 2004.
- *The right of access to the sea and the Chilean Constitution* (“*El derecho de acceso al mar y la Constitución Chilena*”), REVISTA DE DERECHO ADMINISTRATIVO, PONTIFICIA UNIVERSIDAD CATÓLICA DE CHILE, Vol. 3, No. 1, 2001.

CONFERENCES

- Mr. Conejero has participated as a speaker in several conferences, including:

2013

- *Advocacy in Written Submissions*, IV Conference on Arbitration in Costa Rica, organized by ICC Costa Rica and Arbitration Center of the Chamber of Commerce of Costa Rica, San José, Costa Rica, February, 2013.
- *New Developments in Latin America*, Arbitration in Latin America, Columbia Arbitration Association (CIAA), Columbia Law School, New York, February 15, 2013.
- *The enforcement of awards – Is Brazil a safe haven for foreign and domestic awards?*, in 2nd Annual GAR Live Brasil, Rio de Janeiro, Brazil, April 19, 2013.
- *Cross-Border Disputes: Managing Multi-Jurisdictional Cases in an Increasingly Complex World*, in American Bar Association (ABA) Spring Meeting International Law Section, Washington, April 23, 2013.
- *Determination of the law applicable to the merits: between due process and the arbitrator's freedom*, V Conferencia Latinoamericana CLABLA, Facultad de Derecho de la Universidad de Buenos Aires (UBA), Buenos Aires, Argentina, June 15, 2013.
- *Practical cases on court's intervention in arbitration*, In Diplomado "Arbitraje y Poder Judicial: Cuestiones Jurídicas y Alcances Prácticos", Santo Domingo, República Dominicana, June 20-21, 2013.
- *ILA Recommendations on Lis Pendens and Res Judicata*, II Simposio Internacional de Arbitraje, Centro de Arbitraje, Cámara de Comercio de Lima, Lima, Perú, September 28, 2013.
- *Drafting Enforceable Awards*, International Commercial Arbitration in Latin America: The ICC perspective, International Court of Arbitration of the International Chamber of Commerce, Miami, United States of America, November 3, 2013.
- *Features of the New ICC Rules of Arbitration*, L.L.M Heidelberg University- Universidad de Chile, Santiago, Chile, November 26, 2013.

2012

- *Filing a Request for Arbitration*, III Conference about Present and Future of Commercial Arbitration in Costa Rica, organized by the Minister of Justice of Costa Rica and the Conciliation and Arbitration Center of the Chamber of Commerce of Costa Rica, San José, Costa Rica, February, 2012.
- *Non-signatories in international arbitration*, VII Conference on International Arbitration organized by the International Center of Mediation and Arbitration, the Ecuadorean Chamber of Commerce and the Ecuadorean Institute of Arbitration, Quito, Ecuador, February 2012

- *Multi-contract disputes under the 2012 ICC Rules* , International Court of Arbitration (ICC), March 22, Santiago Chile.
- *Practical Aspects of Appointment of Arbitrators*, Institute Transnational Arbitration (ITA), April 21, Santiago, Chile.
- *Pitfalls in Latin American Arbitration Jurisdictions*, Global Arbitration Review, GAR Live, Rio de Janeiro, May 8, 2012.
- *Hot issues in international arbitration*, VIII Seminar of International Arbitration, National Confederation of Commerce, Rio de Janeiro, Brazil, May 9, 2012.
- *Global solutions for local issues*, ICC Young Arbitration Practitioners Group (ICC-YAF), Rio de Janeiro, May 10, 2012.
- *The Arbitrator's duty to efficiently conduct the arbitration*, IV Latin American International Arbitration Conference organized by the Private International Law Association (CEDEP), Medellín, Colombia, June 29, 2012.
- *Chinese outbound investment in Latin America and its impact in dispute resolution*, Global Arbitration Review Live, Hong Kong, October 18, 2012.

2011

- *Particulars of construction disputes*, VII Seminar of International Arbitration, National Confederation of Commerce, Rio de Janeiro, Brazil, May, 2011.
- *International Arbitration Mock Case: Tools for a Successful Planning and conduct of an international arbitration case*, organized by Queen Mary University and CAM Santiago, Santiago, Chile, September 2-3 2011.
- Buenos Aires, mock case, IV Competencia de Arbitraje Internacional, Universidad de Buenos Aires, September 16, 2011.
- *Lis Pendens in International Arbitration*, I Conference organized by the Instituto de Arbitragem de Portugal, October 22, Coimbra, Portugal.
- *Arbitration in Brazil: A foreigner's perspective*, International Commercial Arbitration in Latin America: The ICC perspective, International Court of Arbitration of the International Chamber of Commerce, Miami, United States of America, November 7, 2011.

2010

- *The organizational hearing, Written submissions and filing of evidence*, Swiss Arbitration Academy, Zurich, Switzerland, January 22, 2010.
- *Enforcement of Awards vacated at the place of arbitration*, Conference about Present and Future of Commercial Arbitration in Costa Rica, organized by the Minister of Justice of Costa Rica and the Conciliation and Arbitration Center of the Chamber of Commerce of Costa Rica, San José, Costa Rica, February 23, 2010.
- *Particulars of Arbitration in the Construction Industry*, Conference about Present and Future of Commercial Arbitration in Costa Rica, organized by the Minister of Justice of Costa Rica

and the Conciliation and Arbitration Center of the Chamber of Commerce of Costa Rica, San José, Costa Rica, February 24, 2010.

- *Damages for breach of the arbitration clause*, II Latin American International Arbitration Conference organized by the Private International Law Association (CEDEP), Asunción, Paraguay, June 11-13, 2010.
- *Is International Arbitration culturally bound?*, organized by the Spanish Arbitration Club in conjunction with the under 40 arbitration associations around the world, Madrid, Spain, September 23, 2010.

2009

- *Non-signatory parties in international arbitration*, in III Peruvian Arbitration Congress, organized by the Peruvian Arbitration Institute, Lima, Peru, April 28-30, 2009.
- *The counsel's role in international arbitration*, in Seminar on International Arbitration in Chile: Current issues and future challenges, organized by the Pontificia Universidad Católica de Chile and the CNA (*Centro Nacional de Arbitraje*), Santiago, Chile, May 4, 2009.
- *Pathological clauses*, in Arbitrators' Training Course organized by OSCE (), Lima, Peru, May 5, 2009.
- *Recent case law under the Spanish Arbitration Act of 2003*, Conference of the Brazilian ICC Chapter, Rio de Janeiro, Brazil, May 11, 2009.
- *Independence of arbitrators: Controversial Aspects*, V Seminar of International Arbitration, National Confederation of Commerce, Rio de Janeiro, Brazil, May 12, 2009.
- *Transparency in International Investment Arbitration*, I Latin American International Arbitration Conference organized by the Private International Law Association (CEDEP), Asunción, Paraguay, June 10-12, 2009.
- *The influence of the Model Law in recent Latin American laws*, IBA-ICC Joint Seminar on International Commercial Arbitration: Current Issues, Punta Cana, Dominican Republic, August 28, 2009.
- *Arbitral Awards and their treatment under the new Peruvian Arbitration Law*, Arbitration Conference organized by the Lima Chamber of Commerce, Lima, Peru, September 21, 2009.
- *The role of the party-appointed arbitrator*, Arbitration Day organized by the University of Buenos Aires on occasion of the 1st International Arbitration Moot in Spanish, Buenos Aires, Argentina, September 28, 2009.
- *Arbitration case law in Latin America: An overview*, in IV Conference on International Arbitration organized by the International Center of Mediation and Arbitration, the Ecuadorean Chamber of Commerce and the Ecuadorean Institute of Arbitration, Quito, Ecuador, September 30, 2009.
- *Moral Damages in International Investment Arbitration*, in IV Conference on International Arbitration organized by the International Center of Mediation and Arbitration, the Ecuadorean Chamber of Commerce and the Ecuadorean Institute of Arbitration, Quito, Ecuador, September 30, 2009.

- *So you wanna be an arbitrator?* Lecture given upon invitation by the Columbia International Arbitration Association (CIAA) at Columbia Law School, New York, United States of America, October 13, 2010.
- *Developing international arbitration in Latin America: The Mexican and Brazilian experience*, in International Commercial Arbitration in Latin America: The ICC perspective, International Court of Arbitration of the International Chamber of Commerce, Miami, United States of America, November 4-6, 2007.

2008

- *Arbitration Workshop*, in Arbitration and the Judiciary, IBA/ICC Conference, Caracas, Venezuela, April 17-18, 2008.
- *Practical issues in drafting the arbitration clause*, in IBA/ICC Meeting for Young Arbitrators, IBA/ICC Conference, Caracas, Venezuela, April 18, 2008.
- *Third Party Intervention*, in II Peruvian Arbitration Congress, organized by the Peruvian Arbitration Institute, April 28-30, 2008.
- *Article 2 of the New York Convention: Practical experiences*, in IV Seminar of International Arbitration, National Confederation of Commerce, Rio de Janeiro, Brazil, May 15, 2007.
- *Multi-party Disputes, Working Session B: Rules-Based Solutions to Procedural Issues*, ICCA Conference, Dublin, Ireland, June 8-10, 2008.
- *The territorial approach of the New York Convention*, in III International Arbitration Seminar, Buenos Aires, September 8, 2008.
- *Indirect Expropriation: Current State of play*, in Investment Arbitration Seminar, Universidad de Ciencias Aplicadas de Lima, Lima, Peru, September 14, 2008.
- *Consolidation of proceedings and Emergency Relief*, in the 4th Annual ITA Americas Workshop on Complex Energy Arbitration, Sao Paulo, Brazil, September 22, 2008.
- *The New York Convention in Latin America*, Club Español de Arbitraje, Lisbon, Portugal, October 7, 2008.

2007

- *Complex arbitrations: The ICC Experience*, Young Arbitrators Colloquium, Institute of Business Law, International Chamber of Commerce, Paris, France, January 23, 2007.
- *The ICC practice in multi-party and multi-contract disputes*, in Complex arbitrations, Santiago Chamber of Commerce, Santiago, Chile, March 13, 2007.
- *Tales of Latin American International Arbitration: Navigating the Reality of Latin American Arbitration through Illustrative Practical Experiences*, in American Bar Association (ABA) South American Regional Conference, Buenos Aires, Argentina, March 14, 2007.

- *Multi-party Arbitration: Legal issues and practical solutions*, in 3rd Annual ITA Americas Workshop on Investment Treaty Arbitration in the 21st Century and Current Issues in International Commercial Arbitration, Buenos Aires, Argentina, March 14-16, 2007.
- *ICC Arbitration Workshop*, International Court of Arbitration of the International Chamber of Commerce, La Habana, Cuba, June 25-26, 2007.
- *ICC Arbitration Workshop*, International Court of Arbitration of the International Chamber of Commerce, Caracas, Venezuela, June 28-29, 2007.
- *Challenge and replacement of arbitrators*, III Seminar of International Arbitration, National Confederation of Commerce, Rio de Janeiro, Brazil, July 2, 2007.
- *The ICC Arbitral System*, in ICC Mexico, XV Diplomado de Arbitraje Comercial Internacional, Mexico City, Mexico, September 3, 2007.
- *Complex arbitrations*, in III Jornada de Arbitraje Comercial Internacional, Universidad Argentina de la Empresa (UADE), Buenos Aires, Argentina, September 17, 2007.
- *Recent developments in ICC Arbitration with Latin American parties*, in Fourth meeting of the ICC Latin American Group, International Court of Arbitration, International Chamber of Commerce, Rio de Janeiro, Brazil, September 19, 2007.
- *Multi-party and multi-contract arbitration*, in VII CONGRESSO BRASILEIRO DE ARBITRAGEM: ARBITRAGEM COMPLEXA, Rio de Janeiro, Brazil, September 17-18, 2007.
- *Multi-party Arbitration*, in XXXV Conference organized by the Interamerican Commission of Commercial Arbitration (CIAC), Madrid, Spain, October 6-9, 2007.
- *Understanding the ICC System*, in International Commercial Arbitration in Latin America: The ICC perspective, International Court of Arbitration of the International Chamber of Commerce, Miami, United States of America, November 4-6, 2007.

2006

- *Arbitration in China: The ICC experience*, in Chinese-Chilean Free Trade Agreement and Arbitration, organized by the Chinese-Chilean Chamber of Commerce, January 6, 2006, Santiago, Chile.
- *Arbitral Awards in ICC Practice*, Young Arbitrators Colloquium, Institute of Business Law, International Chamber of Commerce, 23 January 2006, Paris, France.
- *International Arbitration: Basic Principles*, Inter-American Bank of Development, 7 February 2006, Paris, France.
- *PIDA International Commercial Arbitration under the ICC Rules*, in Spanish, 27 February to 2 March, Paris, France.
- *The State Court's role in international commercial arbitration*, in Colloquium for Argentine judges organized by the ICC in conjunction with the National Association of Argentine Judges and the Argentinean Judiciary School, Buenos Aires, Argentina, April 24, 2006.

- *The impact of criminal law in international arbitration*, II Seminar of International Arbitration, National Confederation of Commerce, Rio de Janeiro, Brazil, June 20, 2006.
- *Challenge and replacement of arbitrators*, II Seminar of International Arbitration, National Confederation of Commerce, Rio de Janeiro, Brazil, June 20, 2006.
- *The State Court's role in international commercial arbitration*, in Colloquium for Brazilian judges organized by the ICC in conjunction with the and the Brazilian Judiciary School of the city of Rio de Janeiro, Brazil, June 21, 2006.
- *Efficiencies and deficiencies of international arbitration: The counsel's role*, in Seminar on International Arbitration: Practical Issues, Medellin Chamber of Commerce, Medellin, Colombia, September 4, 2006.
- *The impact of the Political Constitutions in international arbitration*, in III Congress of the Association Andrés Bello for French-Latin American lawyers, Bogota, Colombia, September 6, 2006.
- *ICC Arbitration Workshop*, International Court of Arbitration of the International Chamber of Commerce, Bogota, Colombia, September 7-8, 2006.
- *Recent developments in ICC Arbitration with Latin American parties*, in Third meeting of the ICC Latin American Group, International Court of Arbitration, International Chamber of Commerce, Paris, France, September 25, 2006.
- *Arbitration as a true alternative to state court litigation*, Observatorio Justicia y Empresa, Instituto de la Empresa, Madrid, October 16, 2006.
- *The ICC Experience in Brazil: Ten years from the 1996 Arbitration Law*, in *ICC Arbitration Day*, International Court of Arbitration of the International Chamber of Commerce and Brazilian Arbitration Committee, Salvador Bahia, October 30, 2006.
- *Arbitral Awards*, in ICC Meeting for Young Arbitrators, International Commercial Arbitration in Latin America: The ICC Perspective, International Court of Arbitration of the International Chamber of Commerce, Miami, United States of America, November 5-7, 2006.
- *ICC recent experience with Latin American parties*, in International Commercial Arbitration in Latin America: The ICC perspective, International Court of Arbitration of the International Chamber of Commerce, Miami, United States of America, November 5-7, 2006.
- *Counsel's Ethical duties in international arbitration: The ICC experience*, in International Commercial Arbitration in Latin America: The ICC perspective, International Court of Arbitration of the International Chamber of Commerce, Miami, United States of America, November 5-7, 2006.
- *Complex arbitrations*, Under 40 Spanish Arbitration Club, Madrid, Spain, December 18, 2006.

2005

- *Selection of the Arbitrators and Constitution of the Arbitral Tribunal*, in Arbitration in Latin America, British Institute of Comparative and International Law, London, UK, March 17, 2005.

- *Brazil as a place of arbitration*, in I Seminar on International Arbitration, National Confederation of Commerce, Rio de Janeiro, Brazil, June 21, 2005.
- *Arbitrage Commercial internationale en Amérique Latine*, en Approche du Droit De L'Amérique Latine, Ecole de Formation Professionnelle des Barreaux de la Cour d'Appel de Paris, Paris, France, July 6-7, 2005.
- *ICC Arbitration Workshop*, International Court of Arbitration of the International Chamber of Commerce, Santiago, Chile, August 18-19, 2005.
- *Arbitrating with Latin American parties*, in Seminar at the Santiago Chamber of Commerce, Santiago, Chile, August 22, 2005.
- *Particularities of Arbitral proceedings with Latin American parties*, in Conference organized by the Mexican Chapter of the International Chamber of Commerce, Mexico City, Mexico, August 25, 2005.
- *Recent developments in ICC Arbitration with Latin American parties*, in Second meeting of the ICC Latin American Group, International Court of Arbitration, International Chamber of Commerce, Mexico City, Mexico, August 26, 2005.
- *The role of assistance of State Courts under the new Chilean Arbitration Law*, in Colloquium for judges of the Supreme Court of Chile organized by the Chilean Government, Santiago, Chile, November 1-4, 2005.
- *The Interplay between Civil Law and Common Law in International Arbitration: Clash or Harmony?*, in ICC Meeting for Young Arbitrators, International Commercial Arbitration in Latin America: The ICC Perspective, International Court of Arbitration of the International Chamber of Commerce, Miami, United States of America, November 6-8, 2005.
- *ICC recent experience with Latin American parties*, in International Commercial Arbitration in Latin America: The ICC perspective, Miami, United States of America, International Court of Arbitration of the International Chamber of Commerce, November 6-8, 2005.
- *The Arbitrators: Appointment, Challenge and Replacement*, in International Commercial Arbitration in Latin America: The ICC perspective, International Court of Arbitration of the International Chamber of Commerce, Miami, United States of America, November 6-8, 2005.

2004

- *Drafting the arbitration clause in international contracts*, in Second Seminar on International Arbitration and Business Law, Universidad de Puebla, Paris, France, July 5-9, 2004.
- *Scrutiny of Arbitral Awards under the ICC Rules: Recent experience with Latin American parties*, in International Commercial Arbitration in Latin America: The ICC perspective, Miami, United States of America, November 9, 2004.
- *Commercial Arbitration in Latin America: An overview*, in Seminar organized by Uría Menéndez and its associated law firms in Latin America, Madrid, Spain, December 14, 2004.

LECTURES

- Finally, Mr. Conejero has lectured on topics related to international arbitration and transnational litigation in the following Universities:

- **UNIVERSIDAD AUTÓNOMA DE MADRID**, Madrid, Spain. Lectured on “*Institutional vs. Ad-Hoc Arbitration*”, in Summer Course on International Commercial Arbitration after the new Spanish Arbitration Act, July 7-9, 2005, and on “*What is expected from the arbitrators in an international arbitration?*” in Summer Course on Current issues in International Arbitration, September 12-14, 2007.
- **PONTIFICIA UNIVERSIDAD CATÓLICA DE CHILE**, Santiago, Chile. Lectured on “*International Arbitration and Transnational Litigation: Pros and Cons*”, in Course on Mediation and Arbitration, August 22, 2005.
- **INSTITUTO DE EMPRESA (IE)**, Madrid, Spain. Lectured on “*The Arbitration System of the International Court of Arbitration*”, in Advanced Course on Arbitral Practice, October 18, 2005, October 17, 2006 and October 22, 2007.
- **OXFORD UNIVERSITY**, Keble College, Oxford, UK. Lectured on “*Institutional and Ad-hoc Arbitration: The benefits of the ICC System*”, in Diploma in International Commercial Arbitration organized by the Chartered Institute of Arbitrators, September 11, 2005.
- **UNIVERSIDAD DE BUENOS AIRES**, Buenos Aires, Argentina, February, 2006. Lectured on “*The Arbitral proceeding*”, in Summer Course on International Arbitration and resolution of disputes in a globalized economy, February 24, 2006.
- **UNIVERSIDAD DE ALCALÁ**, Madrid, Spain, April, 2006 and May, 2008. Lectured in Advanced Course on Arbitral Practice, (“*The Arbitration System of the International Court of Arbitration*”, April 21, 2006, and “*Anti-arbitration injunctions*” May 30, 2008).